

Goal Programming Example

A company produces two products. Relevant information for each product is shown in the Table below.

	Product 1	Product 2
Labor required	4 hours	2 hours
Contribution to profit	\$4	\$2

The company has a goal of \$48 in profits and incurs a \$1 penalty for each dollar it falls short of this goal. A total of 32 hours of labor are available. A \$2 penalty is incurred for each hour of overtime (labor over 32 hours) used, and a \$1 penalty is incurred for each hour of available labor that is unused. Marketing considerations require that at least 7 units of product 1 be produced and at least 10 units of product 2 be produced. For each unit (of either product) by which production falls short of demand, a penalty of \$5 is assessed.

Formulate an LP than can be used to minimize the total penalty incurred by the company.

Solution:

Goal 1: Have \$48 in profits.

Goal 2: Not exceed 32 hours labor.

Goal 3: Meet demand for product 1.

Goal 4: Meet demand for product 2.

Let

x_i = Amount of product i produced, $i = 1, 2$

d_j^+ = Amount over j th goal, $j = 1, \dots, 4$

d_j^- = Amount under j th goal, $j = 1, \dots, 4$

$$\begin{aligned}
 \min \quad & d_1^- + 2d_2^+ + d_2^- + 5d_3^- + 5d_4^- \\
 \text{sub. to} \quad & 4x_1 + 2x_2 + d_1^- - d_1^+ = 48 \\
 & 4x_1 + 2x_2 + d_2^- - d_2^+ = 32 \\
 & x_1 + d_3^- - d_3^+ = 7 \\
 & x_2 + d_4^- - d_4^+ = 10 \\
 & x_i \geq 0, \quad i = 1, 2 \\
 & d_i^+ \geq 0 \\
 & d_i^- \geq 0 \quad j = 1, 2, 3, 4.
 \end{aligned}$$